

HVADC

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**HVADC Board Meeting
January 31, 2025
Teams Conference Call at 8:30am
Draft Minutes**

Board Members: Mark Doyle, Walter Garigiano and Eric Ooms

Staff: Todd Erling and Mary Ann Johnson

Mark called the meeting to order at 8:35.

Mark asked for a motion to accept the minutes. Eric offered the motion; Walter offered the second and the board unanimously approved.

Board member Ann Finnegan let Mary Ann know she was dealing with an emergency and would be late.

Mark asked to start with program updates.

NYS Ag & Markets - MPEG Grant Admin

Mary Ann shared a table showing status and anticipated activity for the next 3-4 years. Todd mentioned there have been discussions about the State expanding the program. Todd indicated these are state funds – not federal.

Loan Programs – JDA and EDA

Mary Ann distributed a loan portfolio update to the board – all loans are current. Todd noted the JDA funds are state intermediary lending funds. HVADC has requested a modification to the current JDA term to extend it for 5 years.

Board member Dennis Doyle joined the meeting at 8:54.

EDA is federal and loan funds are requested as needed. Mary Ann noted current request and admin for the 4th quarter was submitted and paid. Todd explained that HVADC has been in contact with EDA to request an extension of the grant term.

BIPOC Funding Accelerator (ESD grant) – Mary Ann explained program has 7 cohorts that are working to develop a business plan and marketing plan. The program included classes on financial literacy. Once cohorts complete all activities, they are eligible for a \$5,000 micro loan for 3 years at 1% interest. Mary Ann noted these are state funds.

Dairy Funding Accelerator (NEDBIC grant) – this is federal money passed through State of VT. Mary Ann explained the program is designed to get the businesses ready to

apply for grants primarily through the NEDBIC by reviewing business plan, project plans and marketing efforts.

Ann updated Mary Ann that she would not be able to attend due to the emergency.

Walter cautioned that we should not extend beyond what we have available. Todd discussed the two federal Executive Orders that could impact HVADC and the analysis done to evaluate where we are at. The takeaway is HVADC is ok and we are prepared to adapt and evolve as the process continues.

FeedHV – Mary Ann noted the program reached over 1Mk in donations in 2024. This was also our best year ever with collection of 150k donations. Todd noted we are working with our funder, CFHV, to transition the program to another organization in the Hudson Valley whose mission is aligned and with HVADC retaining a position of leadership. The board expressed support for this effort.

Walter indicated he had a few more minutes before he had to leave the meeting. Mark asked about upcoming deadlines. Todd mentioned ABO 3/31 deadline for submission of the audit and other ABO required reporting.

Mark proposed a separate meeting to discuss staffing and budget. Mark asked who wants to be part of future meeting. Eric is happy to participate if needed. Mark asked Mary Ann and Todd to coordinate the date.

Todd noted that county updates Rensselaer and Washington counties renewed with multi-year contracts. Todd provided updates about Dutchess, Ulster & Washington. Board expressed support for moving forward with county work.

Walter left the meeting at 9:30.

Todd mentioned that Sen Hinchey has asked Todd to attend an upcoming NYS Senate Ag committee meeting. Also asked to do a presentation to Community Food Funders.

Mark asked about financial reporting by program. Todd and Mary Ann explained that the goal is to bring in a Quickbooks consultant to help with reorganizing the HVADC books so reporting can be easier by program. Mark asked for a summary of the proposal once a decision has been made.

Meeting adjourned at 10:09.